

## CIGX Defintions List

<b>Abbreviations / Acronyms</b>
SEC, securities and exchange commission, federal securities regulator
NASD, national association of securities dealers, selfregulatory organization
DPP Direct Participation Program, Investments that are not traded on exchange, but purchased and sold directly with the offering company
VA, variable annuity, an insurance product that provides guarantees but also invests in markets, leading to variable results
VA sub account, the sub account is the chosen underlying investment of the market, usually the S&P 500, but other options exist
GDP, gross domestic product, the total value of a nation's productivity
ETF, exchange traded fund, an investment fund that owns multiple securities, yet is itself traded on an exchange
LP, limited partnership, a partnership agreement used in many industries where one managing general partner carries the liability and the investors enjoy limited liability
REIT, real estate investment trust, a type of real estate investment enjoying tax and liability benefits under a trust structure; must pay out 95% of net proceeds
GTC, good til cancelled, a securities order that lasts a specified time, usually 90180 days, unless cancelled before the time lapses
VIX, is the US equity market volatility index
RIA, Registered Investment Advisor, a fiduciary firm that offers investment advice

<b>Internal terminology</b>
IAR, Investment Advisor Representative, the individuals within the firm that are offering the advice
(k)2(i) account; financial firms have net capital requirements to ensure that there is sufficient liquidity in the financial system. CIGX is a fiduciary RIA, which is not permitted to custody client funds. As a result, CIGX is exempt from the net capital requirements.
Fixed Insurance, any insurance that is not variable; i.e. the face value is the only value
Retail direct Mutual Funds, a type of DPP, where a mutual fund is purchased directly with the mutual fund company as opposed to an exchange or intermediary.
Global Macro, an investment philosophy, aka top down, that looks first at global macro economic conditions, such as demographics, debt and interest rates, innovation, and other factors, and then refines the research down to specific stocks
Macroeconomic is basically governmental economics, such as currency, debt, interest rates, and demographics such as age, education, wealth; as opposed to microeconomics, which focuses on the operational economics of companies
Consumption, the things we buy such as food, cars, gas, insurance, etc.
Monetize, the process of converting a product or service into money

**External terminology**

Export, net export; per CIGX LLC, what a country, company, or person transfers to another country, company, or person. Net export is the difference between what a country, company, or person transfers out and what they bring in or import.

Bonds, debt issued

Stocks, represents ownership interest in a company

Spider, an ETF company that specializes in sector investing

Derivative - The term derivative refers to a type of financial contract whose value is dependent on an underlying asset, group of assets, or benchmark.

Option, an option is a derivative investment on an underlying security with a limited time horizon

Puts, a bearish option

Calls, a bullish option

Shorts, financial services term for a bet that an investment will go down

Funds, financial services term for money

Qualified account, any number of accounts that qualify for special tax treatment

Tax deferred plans, there are a number of investment options where you can defer the tax until distribution

IRA, individual retirement arrangement, a retirement account that is individual investor sponsored

Simple IRA, a small company sponsored retirement plan

SEP, a self-employed retirement plan

Rollover, term used for transferring qualified accounts

Roth, an after tax and tax free qualified account

401K, a large company sponsored retirement plan

403B, a retirement plan offered by an insurance company, usually in municipal and not for profit settings

529 Plan, a tax deferred savings program for education

Uniform Gift/Transfer to Minor Act, a custodial account for minor children